

FINANCIAL QUOTE

Pricing in Table-3 below is based on a pre-pay contract model. Member Colleges choosing Honorlock will receive the benefit of pricing based on the total number of the users at those colleges. For example, if 17 of the member colleges select Honorlock and the total amount of combined users is 168,000, pricing would be \$10.00 per user for Automated Proctoring and \$20.00 per user for Automated Proctoring with Live Proctor Pop In. If 30 member colleges select Honorlock and the total amount of combined users is 300,000, pricing would be \$8.00 per user for Automated Proctoring or \$18.00 per user for Automated Proctoring with Live Proctor Pop In.

Table 3 - Honorlock Per User Pricing

Year One Pricing beginning in 2020	Automated Proctoring	Automated Proctoring with Live Proctor Pop In
2,000-99,999 Users	\$12.00 per user	\$22.00 per user
100,000-199,999 Users	\$10.00 per user	\$20.00 per User
200,000-299,999 Users	\$9.00 per user	\$19.00 Per User
300,000+ Users	\$8.00 per user	\$18.00 Per User

The pricing above includes:

Implementation - Assistance with setup and LMS integration including a one 90min virtual training session (recording will be shared after) per institution. Additional online 90min training sessions at \$250/session if needed. Implementation to be utilized within the first 30 days of initial contract start date. Also included at no additional cost:

- 24/7/365 Support for students, faculty and staff
- Faculty and Student Guides
- Customer Success Manager for the life of the contract

Signing a multi-year contract will lock in pricing year over year at a maximum 3% increase each year for up to 5 years. Honorlock is open to one year or multiyear extensions/renewals.

This per user pricing model gives the institution an unlimited number of proctored exams per user for the school year and unlimited time on those exams.