**Schedule A - Pricing**Machine generated alternative text: Volume2 - 3Play Media Proposal to SBCTC 2015-RFP-003 Captioning Solution
 Page 50 
 
Ú×ÒßÒÝ×ßÔ ÏËÑÌÛ 
We charge on a per-minute-of-content basis and prorate to the nearest second. You can either pay by credit 
card or we can invoice you. 
ALL TRANSCRIPTION PRICES AND SERVICES INCLUDE BOTH TRANSCRIPTS AND 
CAPTIONS WITH 99%+ ACCURACY
.  There is no transcription-only option that does not include captions. There 
are no setup fees or annual service fees. There are no additional charges associated with video platform 
integrations (e.g. Panopto or YouTube). 
 
Captioning and Transcription
PerMinutePerHour
 
Pay as you go 
4 Business Day Turnaround 
Proratedto the run-timedurationof eachfile
 
$1.95 $117 
Prepay 500 –999 hours $1.90 $114 
Prepay 1,000 hours $1.85 $111 
Additional Options
 
PerMinutePerHour
 
10 Business Day Turnaround 
Discountedpricing
-$0.15
 
DISCOUNT
 
(total $1.80/min) 
-$9
 
DISCOUNT
 
(total $108/hr)
2 Business Day Turnaround 
+$0.50 
(total $2.45/min) 
+$30 
(total $147/hr)
1 Business Day Turnaround 
+$1 
(total $2.95/min) 
+$60 
(total $177/hr)
8 Hour Turnaround 
+$2.25 
(total $4.20/min) 
+$135 
($total 252/hr)
2 Hour Turnaround 
+$5 
(total $6.95/min) 
+$300 
(total $417/hr)
Automated Vertical Caption Placement +$0.50 +$30 
Extremely difficult audio 
Poorrecording, heavy accents, background noise,manyspeakers
+$1.00 +$60 
 
 
 


Machine generated alternative text: Volume2 - 3Play Media Proposal to SBCTC 2015-RFP-003 Captioning Solution
 Page 51 
 
A
d
d
i
t
i
o
n
a
l
 N
o
t
e
s
Price includes unlimited access to all transcript and caption output formats, as well as unlimited use of 
interactive transcripts 
Includes all upload methods through the 3Play Media account system 
Includes all integrations with video platforms and lecture capture systems 
Exact billing – each file is prorated to the nearest second 
Minimum charge per file is 1 minute  
Standard turnaround is 4 business days. Files uploaded by 8pm EST will be ready by 8pm EST on the 
scheduled delivery date 
Turnaround guarantees are subject to duration maximums. 
Prepurchased quantities are valid for 24 months 
We reserve the right to refuse content we deem to be untranscribable and will notify user of such 
content 
 
S
p
a
n
i
s
h
 C
a
p
t
i
o
n
i
n
g
We provide premium quality closed captioning and transcription for Spanish-language prerecorded content. All 
work is done in the U.S. by native Spanish speakers capable of accurately capturing the cultural and linguistic 
nuances of your content. 
Spanish Captioning
Per MinutePerHour
Pay as you go 
Proratedto therun-timedurationofeach file
$4.50 $270 
 
A
u
t
o
m
a
t
e
d
 T
r
a
n
s
c
r
i
p
t
 A
l
i
g
n
m
e
n
t
 (
C
a
p
t
i
o
n
i
n
g
 O
n
l
y
)
 
You can upload your video/audio files along with their transcripts and we’ll synchronize the text with the media 
using automated speech technology. This will give you access to all of the products and services that come with 
our standard transcription and captioning service. 
 
This service is available for English and Spanish content.  We charge on a per-minute-of-content basis and 
prorate to the nearest second. There is no minimum file size and there are never any hidden charges.  All 
transcript and captions formats, including interactive transcripts, are available through the transcript alignment 
service. 
 
Automated Transcript Alignment (Captioning Only)
 
Per MinutePerHour
Pay as you go 
Nofileminimums– proratedto the exactdurationofeach file
$0.90 $54 
 


Machine generated alternative text: Volume2 - 3Play Media Proposal to SBCTC 2015-RFP-003 Captioning Solution
 Page 52 
 
C
a
p
t
i
o
n
 E
n
c
o
d
i
n
g
 &
 O
p
e
n
 C
a
p
t
i
o
n
i
n
g
Usually captions are output as a separate “side car” file and added to a video player, which renders the captions 
in sync with the video. However, in certain cases it is necessary to embed the captions in the video itself to 
create a standalone file. 
 
Caption Encoding
 
Per File
 
Closed Captions 
Download M4V video with encoded closed captions. 
One-timefee foreach videoproduced
 
$10 
Open Captions 
Download M4V video with open captions burned in. 
One-timefee foreach videoproduced
 
$10 
 
 
C
a
p
t
i
o
n
 I
m
p
o
r
t
 
As an additional (and optional) service, if you already have captions or translated subtitles for your videos, you 
can import them into 3Play Media to be able to: 
Convert your caption files into 50+ output formats  
Create searchable interactive transcripts 
Translate to other languages 
Make edits to your captions or translations 
Securely manage your assets
 
 
Caption Import
Per File
 
Import existing captions or 
subtitles
 
$5 
 
 
P
r
o
f
e
s
s
i
o
n
a
l
 S
e
r
v
i
c
e
s
 
Customer development projects can either billed on a flat fee basis or at an hourly rate of $200. 
 
 
 
 
 


Additional Price tiers:

|  |  |  |
| --- | --- | --- |
| Captioning and Transcription | Per Minute | Per Hour |
| Prepay 2,500+ hours | $1.75 | $105 |
|  |  |  |
| *Extended turnaround discount to be modified to $0.10/minute with a purchase of $2,500+ hours* | | |